

# Education Quality and Development Accounting

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## Question

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Cross-country differences in output per worker are large.

- $y_{90}/y_{10} \approx 22$

How much of the large differences in output per worker are accounted for by differences in quality-adjusted years of schooling?

# Development Accounting Approach

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Development accounting approach:

$$y = Ak^\alpha h^{1-\alpha}$$

- Literature:  $h(S)$  accounts for less than 10% of  $y$

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- Literature:  $h(S)$  accounts for less than 10% of  $y$

Contribution:  $h(S, Q)$ . Two challenges:

- $Q$  is unknown
- $h(S, Q)$  is unknown

# Outline of Paper

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Make progress in four steps:

- ① Measure returns to schooling of immigrants
- ② Interpret as measure of education quality
- ③ Parameterize  $h$
- ④ Conduct development accounting

# Preview of Main Results

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Results for four steps:

- ① Measure returns to schooling of immigrants
  - Returns vary, correlated with output per worker
- ② Interpret as measure of education quality
  - Not selection
- ③ Parameterize  $h$
- ④ Conduct development accounting
  - Accounts for 20% of  $y$  (vs. 10% in literature)

# Literature

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Three literatures:

- Development accounting (Hall and Jones 1999; Bils and Klenow 2000; Caselli 2005)
- Education quality (Card and Krueger 1992; Hanushek and Kimko 2000; Manuelli and Seshadri 2014)
- Immigrants and human capital (Hendricks 2002)

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## Augmented Mincer Wage Equation

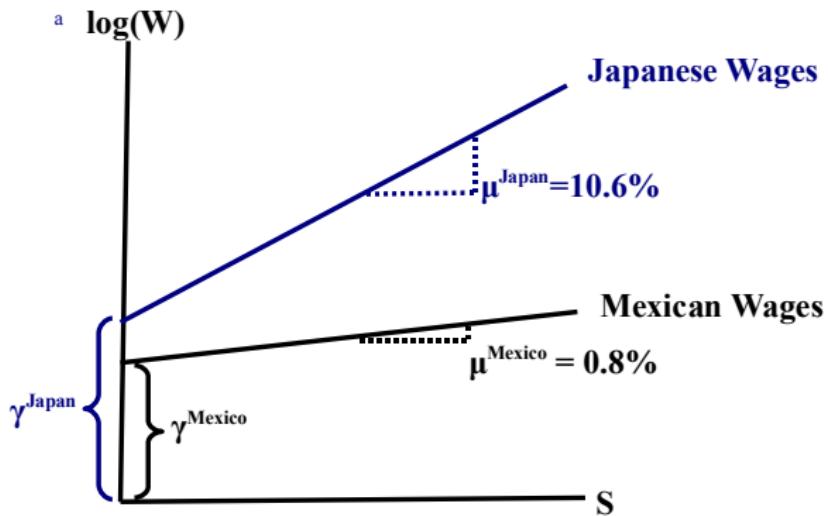
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$$\log(W_{US}^{j,k}) = \gamma_{US}^j + \mu_{US}^j S_{US}^{j,k} + \beta X_{US}^{j,k} + \varepsilon_{US}^{j,k}$$

- Superscripts: immigrant  $k$  from country  $j$
- Subscripts: observed in  $US$
- $W$ : wages
- $\gamma_{US}^j, \mu_{US}^j$ : level and slope of wages for country  $j$  immigrants
- $S$ : years of schooling
- $X$ : standard controls

# Estimation: Level and Slope of Log-Wages

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## Sample and Controls

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2000 U.S. Census. Sample selection:

- Employed for wages, 30+ hours, 30+ weeks
- Foreign educated

Controls:

- School, age, census region, metro, disability, gender
- English ability, year of immigration

Large sample:

- 240,000 immigrants from 130 countries

## Returns and Output per Worker



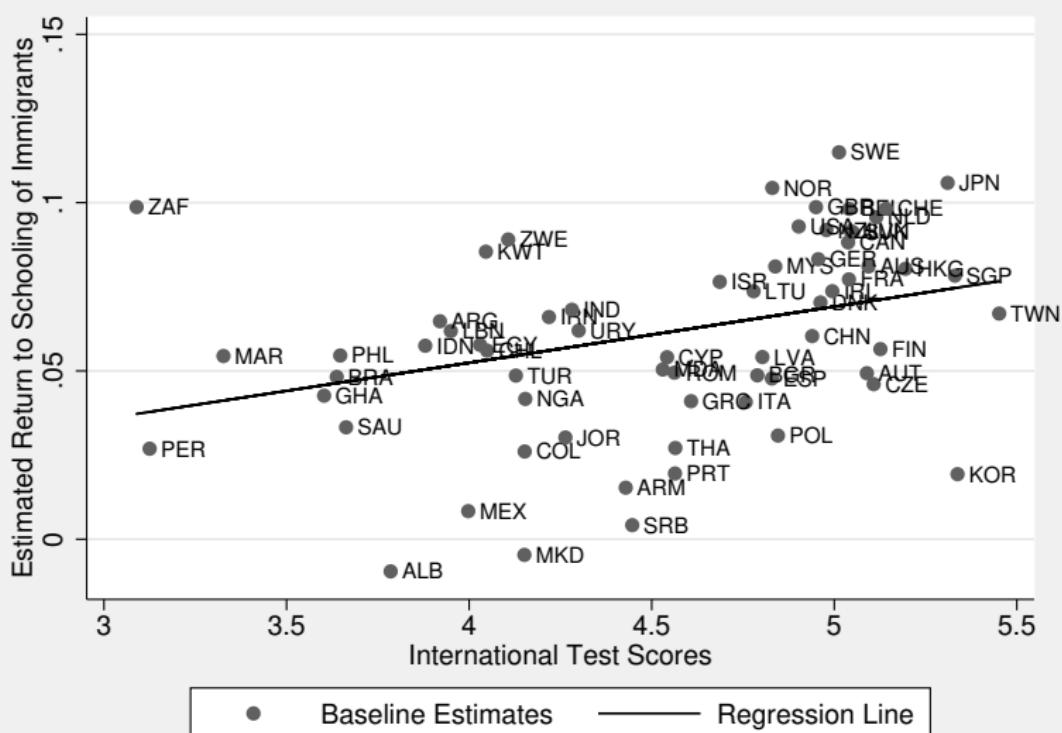
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## Returns and Test Scores



# Interpretation

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Basic results robust to controls, sample selection, year. Interpretation:

① Baseline: education quality

- Return = human capital generated per year of schooling
- Development accounting

# Interpretation

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② Alternative: selection

- Returns would be 9.3% for all countries, but immigrants are selected

# Approach to Selection

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Twofold approach:

- ① Work out type of selection likely to overturn results
- ② Use instrumental variables to control for selection (later)

## Fixed Effects and Selection

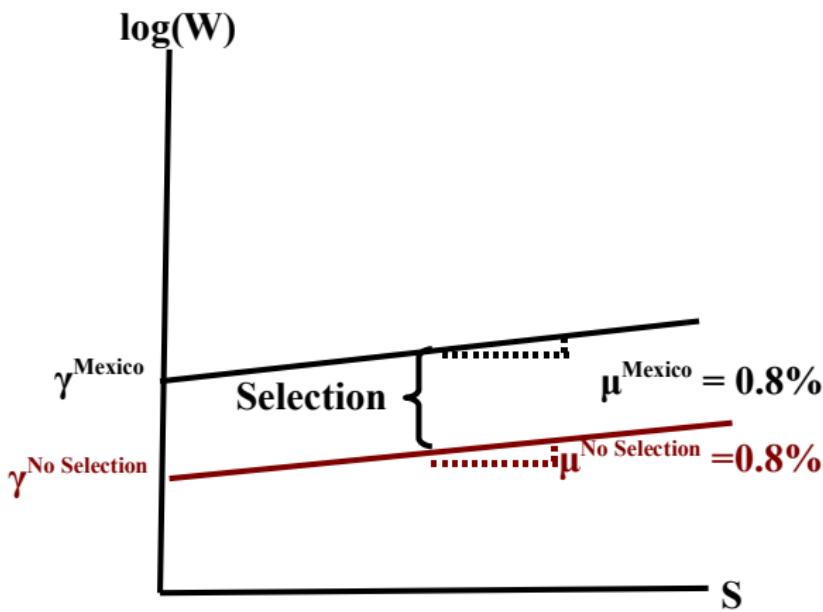
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Fixed effects help control for selection.

- If all Mexican immigrants selected by 10%, no effect on returns
- Need differential selection

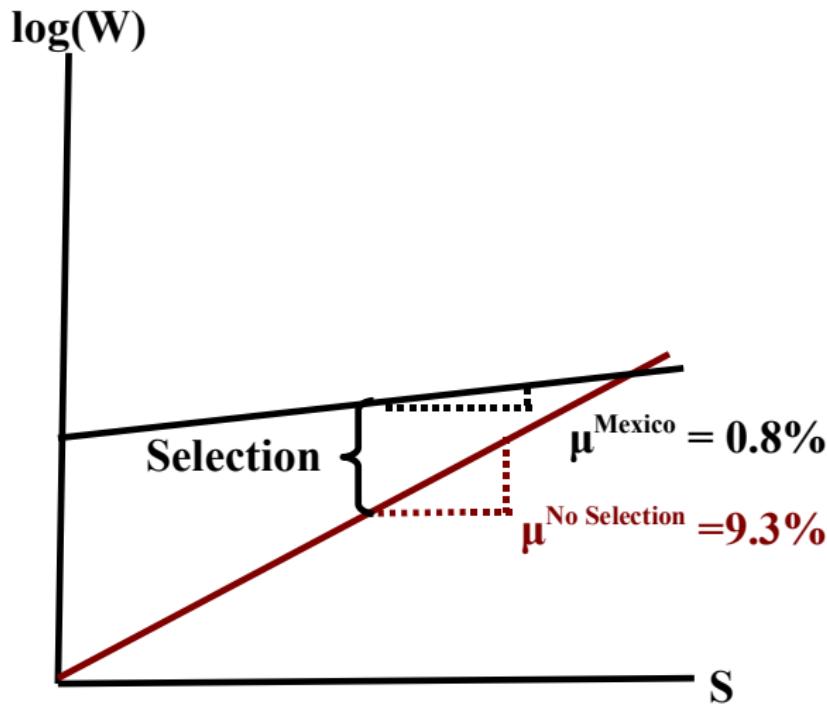
## Simple Selection Does Not Affect Estimation of Returns

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## Differential Selection Biases Estimation of Returns

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## Evidence Against Differential Selection

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Use evidence from refugees/asylees

- Fleeing religious or political persecution, civil war
- Enter U.S. on humanitarian grounds
- Unlikely to be differentially selected

Study the returns to schooling of refugees and asylees

# Evidence Against Differential Selection

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Match:

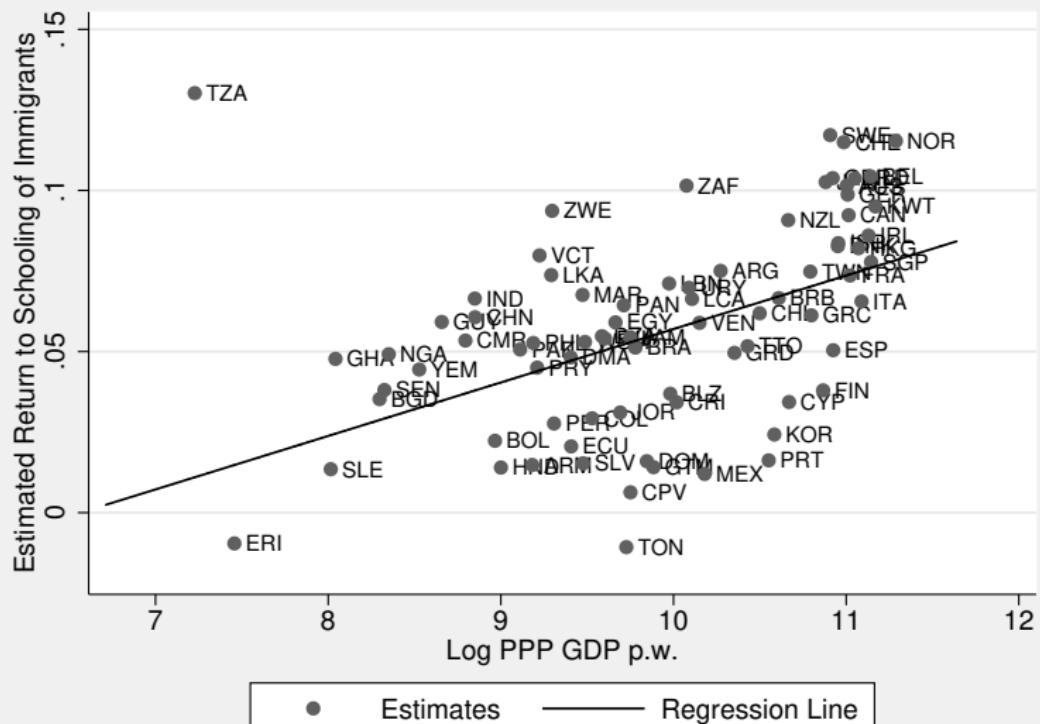
- Census: year of entry, country of birth
- Statistical Yearbook: composition of country's immigrants by year

Two groups of countries:

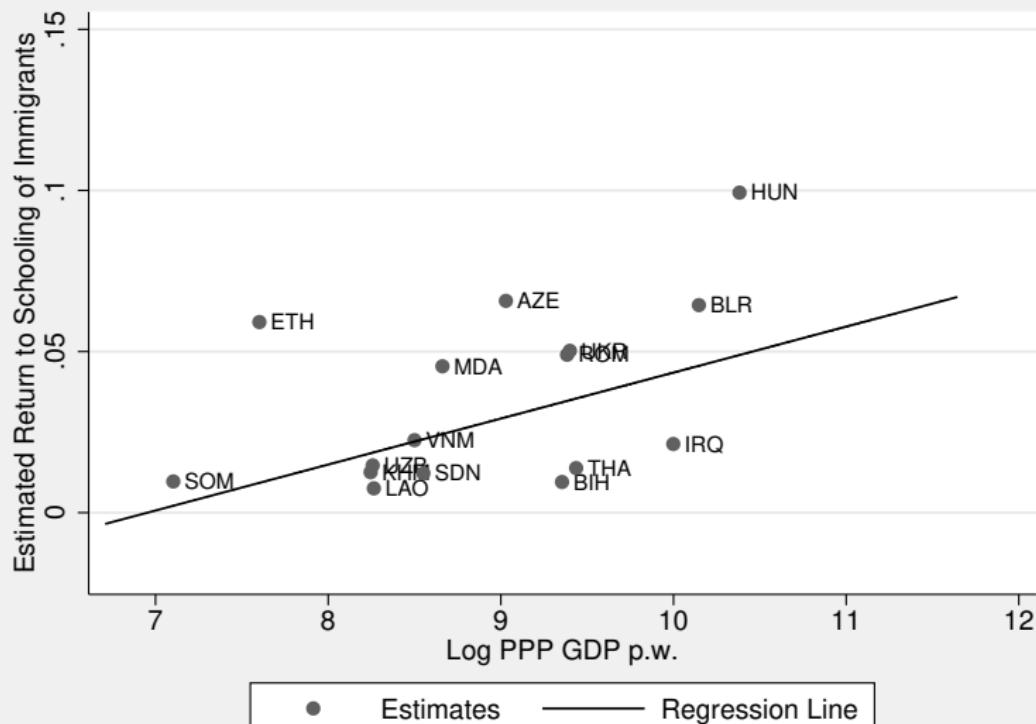
- ① 18 countries with  $\geq 50\%$  refugees for  $\geq 5$  years
- ② 82 countries with  $< 10\%$  refugees for all years

Estimate returns to schooling separately

# Economic Migrants



# Refugees/Asylees



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## Accounting Approach

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$$y_j = A_j k_j^\alpha [h(S_j, Q_j)]^{1-\alpha}$$

- Step 1 & 2:  $Q_j \approx \mu_{US}^j$
- Step 3: Parameterize  $h(S, Q)$
- Step 4: Development accounting

# Human Capital Production Function

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Propose:

$$h(S, Q) = \exp \left[ \frac{(SQ)^\eta}{\eta} \right]$$

Properties:

- Extension of ?
- Quality → years of schooling

## Identifying $\eta$

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Human capital production function

$$h(S, Q) = \exp \left[ \frac{(SQ)^\eta}{\eta} \right]$$

$\eta$  is unknown

- $S$  and  $Q$  are known
- Write down a model of school choice
- Find  $\eta$  so that  $S_j$  is consistent with  $Q_j$

## Firm's Problem

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Representative firm:

- Takes rental rates, wages as given
- Chooses capital and labor input  $H = hL$  to maximize profits

Firm's problem:

$$\max_{K,H} AK^\alpha H^{1-\alpha} - (r + \delta)K - wH$$

# Worker's Problem

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Worker's problem similar to Becker (1964)

- Take wages, interest rates, tuition costs, education quality as given
- Choose schooling to maximize income

Worker's problem:

$$\max_S \int_S^T e^{-r_j t} w_j(t) h(S, Q_j) dt - \int_0^S e^{-r_j t} \lambda_j(S, t) dt$$

Assume:

- $w_j(t) = w_j(0)e^{g_j t}$
- $\lambda_j(S, t) = \lambda_j w_j(t) h(S, Q_j)$

# Equilibrium School Attainment

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Equilibrium attainment for non-migrants:

$$S_j = \left[ \frac{Q_j^\eta}{M_j} \right]^{1/(1-\eta)}$$

where  $M_j$  is the Mincer return for non-migrants

?:

- $M_j$  is weakly correlated with  $S, y$
- $\bar{M} \approx 10\%$

# Accounting for Quality-Adjusted Schooling

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Substitute for  $Q_j$  in h.c. production function:

$$\log(h_j) = \frac{\bar{MS}_j}{\eta}$$

Literature:

$$\log(h_j) = \bar{MS}_j$$

$\eta$  is quality markup

- $\eta \rightarrow 1$ : small differences
- $\eta \rightarrow 0$ : large differences
- Estimate  $\eta$

## Estimating $\eta$

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Equilibrium attainment:

$$S_j = \left[ \frac{Q_j^\eta}{M_j} \right]^{1/(1-\eta)}$$

- Estimate  $\frac{\eta}{1-\eta}$  from elasticity

# Estimating the Elasticity

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In logs:

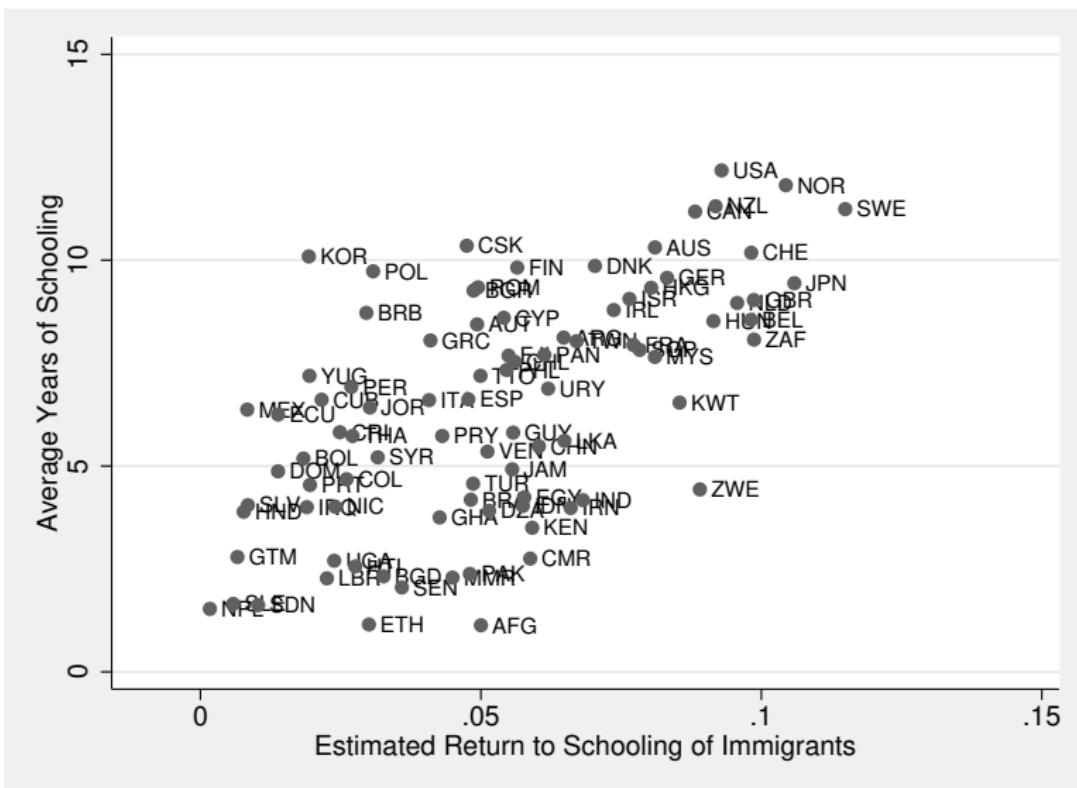
$$\log(S_j) = \frac{\eta}{1-\eta} \log(Q_j) - \frac{1}{1-\eta} \log(M_j)$$

Impose

- ①  $Q_j = \mu_{US}^j$
- ②  $M_j = \bar{M}$ , enters as constant

$$\log(S_j) = c + \frac{\eta}{1-\eta} \log(\mu_{US}^j)$$

## Estimating the Elasticity



# Estimating the Elasticity

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Potential concerns using returns to schooling of immigrants

- Noisy
- Residual concerns about selection?

Final step: instrument with test scores

- Correlated
- Exclusion restriction

## Estimated Elasticities

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	OLS	Baseline Sample, IV			Alt. Samples, IV	
	(1)	HW	Weights	HK	1990	Canada
Elasticity	0.39 (0.066)	1.23 (0.562)	0.70 (0.331)	1.05 (0.295)	1.25 (0.94)	0.72 (0.570)
Implied $\eta$	0.28	0.55	0.42	0.51	0.50	0.42
$N$	88	51	50	71	41	13

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## Baseline Accounting Result

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Quality-adjusted schooling:

$$\log(h_j) = \frac{\bar{MS}_j}{\eta}$$

Literature:

$$\log(h_j) = \bar{MS}_j$$

Plausible range for  $\eta$ : [0.42, 0.55]

- Quality is 82-138% as important as quantity

## Baseline Accounting Results

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	$\eta = 0.42$	$\eta = 0.5$	$\eta = 0.55$
$h_{90}/h_{10}$	6.3	4.7	4.1
$\frac{h_{90}}{h_{10}}$	0.28	0.21	0.18
$y_{90}/y_{10}$			
$\frac{\text{var}[\log(h)]}{\text{var}[\log(y)]}$	0.36	0.26	0.21

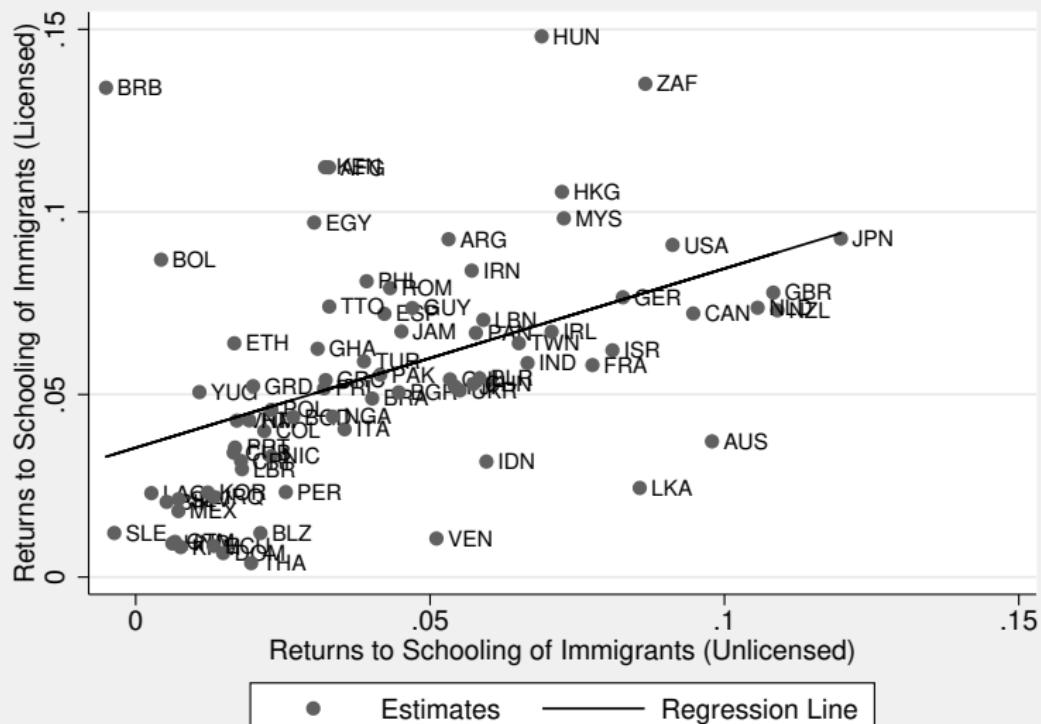
# Main Results

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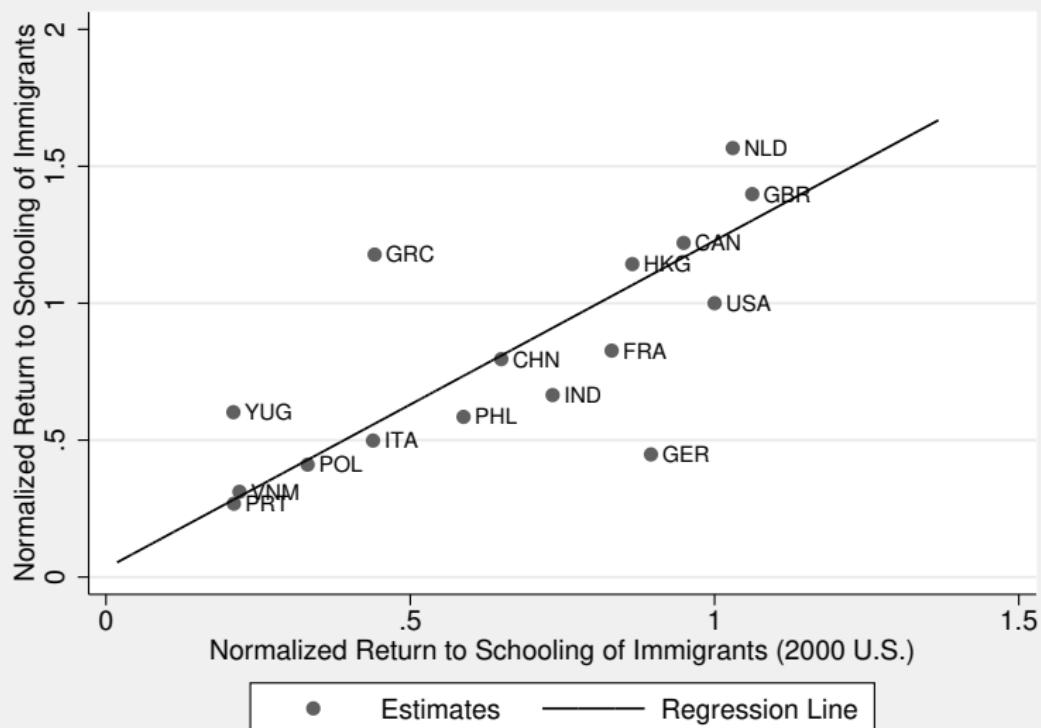
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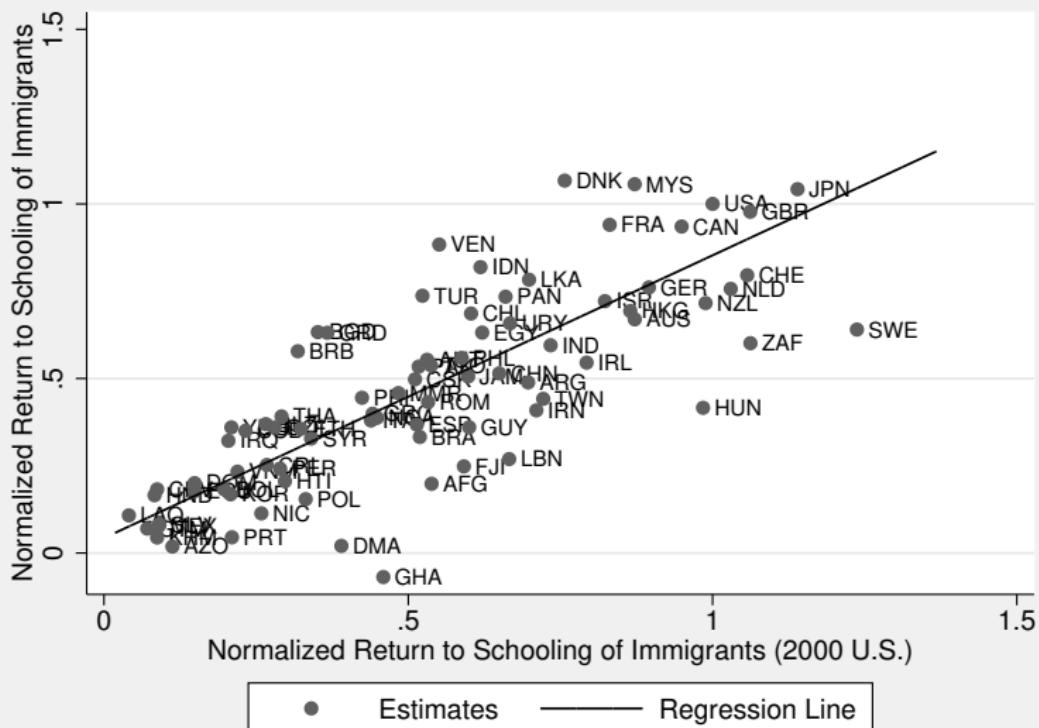
# Licensure



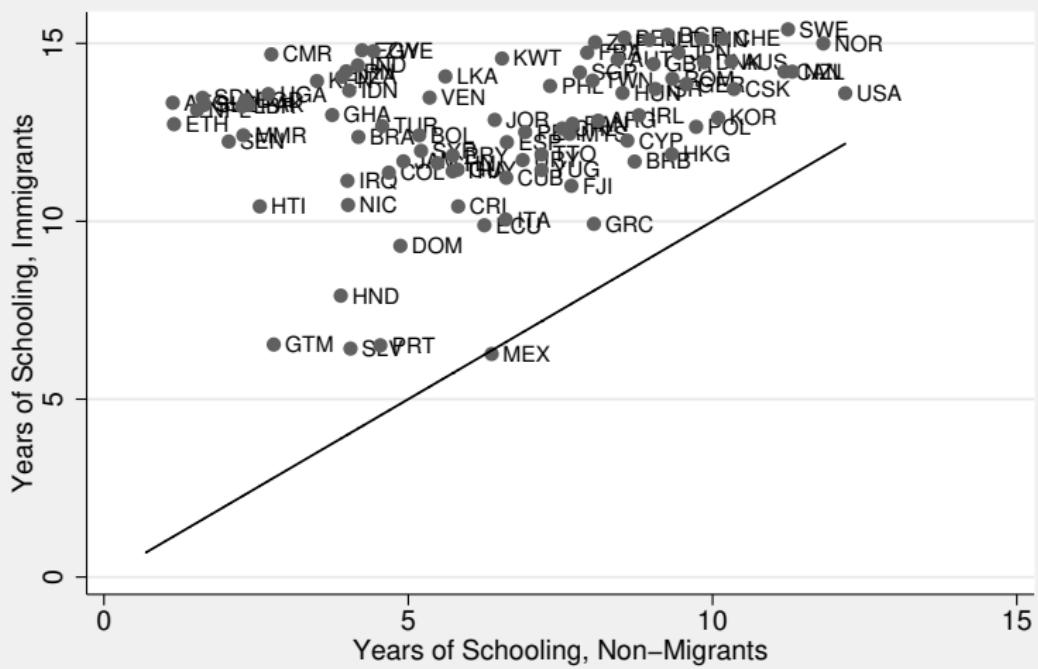
# Canada



United States, 1990



## Years of Schooling, Immigrants and Non-Immigrants



- Data ——— 45-Degree Line

## Comparison to Literature, Country by Country

